

NACEP, Inc.

2013 Actual vs. Budget

January - December 2013

	Total			
	Actual	Budget	over Budget	% of Budget
Income				
Accreditation Fee Income				
Accreditation Application Processing Fee - 2011	300		300	
Accreditation Application Processing Fee - 2012	600		600	
Accreditation Application Processing Fee - 2013	3,000	4,500	(1,500)	67.00 %
Accreditation Intent Form Filing Fee - 2012	100		100	
Accreditation Intent Form Filing Fee - 2013	2,500	3,000	(500)	83.00 %
Annual Fee for Accredited Members - 2012	100		100	
Annual Fee for Accredited Members - 2013	7,800	8,300	(500)	94.00 %
Reaccreditation Application Processing Fee - 2012	600		600	
Reaccreditation Application Processing Fee - 2013	1,600	2,000	(400)	80.00 %
Total Accreditation Fee Income	16,600	17,800	(1,200)	93.00 %
Conference Revenues				
Conference Registration Fees - 2012	25,881		25,881	
Conference Registration Fees - 2013	149,217	225,000	(75,784)	66.00 %
Conference Sponsorship - 2013	5,400	15,000	(9,600)	36.00 %
Total Conference Revenues	180,497	240,000	(59,503)	75.00 %
Membership Dues	375		375	
Individual Membership Dues - 2013	200	150	50	133.00 %
Partner Membership Dues - 2013	3,440	1,250	2,190	275.00 %
Postsecondary Membership Dues - 2012	450		450	
Postsecondary Membership Dues - 2013	94,900	90,000	4,900	105.00 %
Postsecondary Membership Dues - 2014	5,150		5,150	
Total Membership Dues	104,515	91,400	13,115	114.00 %
Other Revenue				
Interest Earned	41		41	
Refunds and rebates	114		114	
Reimbursement Income	7,087		7,087	
Total Other Revenue	7,242	0	7,242	0
Professional Services Revenue				
Sales of Publications & Promotional Materials	75		75	
Speakers Fees	1,287		1,287	
Workshops	10,150		10,150	
Total Professional Services Revenue	11,512	0	11,512	0
Unapplied Cash Payment Income	0		0	
Total Income	\$320,366	\$349,200	\$ (28,834)	92.00 %
Gross Profit	\$320,366	\$349,200	\$ (28,834)	92.00 %

Expenses**Committees and Board Initiatives**

Accreditation Commission	2,944	10,000	(7,056)	29.00 %
Ambassadors	3,390	10,000	(6,610)	34.00 %
Communications Committee	684	5,000	(4,316)	14.00 %
Executive Committee	1,897	2,000	(103)	95.00 %
Fall Board Meeting	800	6,000	(5,200)	13.00 %
Governmental Relations Committee	3,977	2,500	1,477	159.00 %
Integrated Evaluation System		3,375	(3,375)	
Membership Committee	992	1,500	(508)	66.00 %
Research Committee	2,237	3,000	(763)	75.00 %
Spring Board Meeting	12,223	8,000	4,223	153.00 %
Strategic Planning Facilitation	13,202	5,000	8,202	264.00 %
Strategic Planning Initiatives	3,375	23,000	(19,625)	15.00 %

Total Committees and Board Initiatives	45,722	79,375	(33,653)	58.00 %
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Conferences and Other Events

National Conference Expenses - 2013	149,789	210,000	(60,211)	71.00 %
National Conference Expenses - 2014	20,771		20,771	
Washington Meeting	6,617	9,000	(2,383)	74.00 %

Total Conferences and Other Events	177,177	219,000	(41,823)	81.00 %
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Operations and Administration

Accounting Fees	149	4,000	(3,851)	4.00 %
Awards	70	200	(130)	35.00 %
Bank Fees	752		752	
Equipment	3,469	2,500	969	139.00 %
Furniture		2,500	(2,500)	
Insurance - Liability and Directors/Officers	2,075	2,000	75	104.00 %
Legal Fees		500	(500)	
Postage and Shipping	3,160	1,000	2,160	316.00 %
Printing and Publications	6,635	1,600	5,035	415.00 %
Rent	6,266	5,000	1,266	125.00 %
Software	2,572	1,000	1,572	257.00 %
Supplies and Materials	3,993	3,000	993	133.00 %
Telecommunications	1,409		1,409	
Teleconferencing Expenses	2,652	2,500	152	106.00 %

Total Operations and Administration	33,201	25,800	7,401	129.00 %
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Other Expenses	0		0	
Account for Transfers Between Accounts	0		0	

Total Other Expenses	0	0	0	0
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Professional Services Expenses

Workshops	5,845		5,845	
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Total Professional Services Expenses	5,845	0	5,845	0
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Staff Expenses	0		0	
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Director of Communications Salary	25,000	26,500	(1,500)	94.00 %
Employee Benefits	4,272	4,525	(253)	94.00 %

Executive Director Expenses	3,078	11,000	(7,922)	28.00 %
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Executive Director Salary and Bonus	62,373	64,424	(2,051)	97.00 %
Payroll Service	1,160	1,000	160	116.00 %
Payroll taxes (Employer's Share)	9,425	10,000	(575)	94.00 %
Staff Recruitment	430		430	
Staff Training & Professional Development	160		160	
Support Staff Wages	13,647	15,000	(1,353)	91.00 %
Travel	271		271	
Worker's Compensation Insurance	807	2,400	(1,593)	34.00 %
Total Staff Expenses	120,623	134,849	(14,226)	89.00 %
Uncategorized Expense	50		50	
Total Expenses	\$382,618	\$459,024	\$ (76,406)	83.00 %
Net Operating Income	\$ (62,252)	\$ (109,824)	\$47,572	57.00 %
Other Expenses				
Reconciliation Discrepancies	100		100	
Total Other Expenses	\$100	\$0	\$100	0%
Net Other Income	\$ (100)	\$0	\$ (100)	0%
Net Income	\$ (62,352)	\$ (109,824)	\$47,472	57.00 %

Friday, Jan 24, 2014 04:23:19 PM PST GMT+2 - Cash Basis